2020 - Year In Review
Industrial OEM Performance

New Orders
Shipments
Unfilled Orders
Inventory
About the Data

Industry focus - Durable Good, Machinery & Sub-sectors

Geography - USA

Period - Jan 2020 to Dec 2020

Value in millions

Data sourced from census.gov
ALL MACHINERY

- 4.26% decrease in total shipments
- 2.53% decrease in new orders
- 8.73% decrease in unfilled orders
- 2.46% decrease in total inventory
HVAC EQUIPMENT

- 1.98% decrease in total shipments
- 1.26% decrease in new orders
- 4.49% increase in unfilled orders
- 6.61% decrease in total inventory
INDUSTRIAL MACHINERY

- **Total Shipments**: 5.98% increase
- **New Orders**: 5.31% increase
- **Unfilled Orders**: 3.54% decrease
- **Total Inventory**: 7.14% increase
MINING, OIL/GAS FIELD

- 19.12% decrease in total shipments
- 15.70% decrease in new orders
- 10.95% decrease in unfilled orders
- 12.51% decrease in total inventory
TURBINES, GENERATORS, POWER TRANSMISSION

- **total shipments**: 5.92% decrease
- **new orders**: 6.25% decrease
- **unfilled orders**: 1.86% decrease
- **total inventory**: 3.93% decrease
MATERIAL HANDLING

- 5.42% decrease in total shipments
- 4.67% decrease in new orders
- 3.76% increase in unfilled orders
- 6.61% decrease in total inventory
CONSTRUCTION MACHINERY

- 13.40% decrease in total shipments
- 3.94% decrease in new orders
- 20.24% decrease in unfilled orders
- 5.70% decrease in total inventory
Important Ratios
All Machinery Aggregated

- Unfilled Orders/Shipments ratio
- Inventory/Shipments ratio

Ratio


Month
Do more, with less with an Installed Base Data Platform

Purpose-built for Industrial OEMs

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